The Diverse Cohort Selection Problem

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ABSTRACT

How should a firm allocate its limited interviewing resources to select the optimal cohort of new employees from a large set of job applicants? How should that firm allocate cheap but noisy resume screenings and expensive but in-depth in-person interviews? We view this problem through the lens of combinatorial pure exploration (CPE) in the multi-armed bandit setting, where a central learning agent performs costly exploration of a set of arms before selecting a final subset with some combinatorial structure. We generalize a recent CPE algorithm to the setting where arm pulls can have different costs and return different levels of information. We then prove theoretical upper bounds for a general class of arm-pulling strategies in this new setting. We apply our general algorithm to a real-world problem with combinatorial structure: incorporating diversity into university admissions. We take real data from admissions at one of the largest US-based computer science graduate programs and show that a simulation of our algorithm produces a cohort with hiring overall utility while spending comparable budget to the current admissions process at that university.

KEYWORDS

AAMAS; ACM proceedings; organisations and institutions; social choice theory

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"It should come as no surprise that more diverse companies and institutions are achieving better performance." – McKinsey & Company, Diversity Matters (2015)

1 INTRODUCTION

How should a firm, school, or fellowship committee allocate its limited interviewing resources to select the optimal cohort of new employees, students, or awardees from a large set of applicants? Here, the central decision maker must first form a belief about the true quality of an applicant via costly information gathering, and then select a subset of applicants that maximizes some objective function. Furthermore, various types of information gathering can be performed—reviewing a résumé, scheduling a Skype interview, Samsara N. Counts George Washington University countss@gwmail.gwu.edu

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flying a candidate out for an all-day interview, and so on—to gather greater amounts of information, but also at greater cost.

In this paper, we model the allocation of structured interviewing resources and subsequent selection of a cohort as a combinatorial pure exploration problem in the multi-armed bandit (MAB) setting. Here, each applicant is an arm, and a decision maker can *pull* the arm, at some cost, to receive a noisy signal about the underlying quality of that applicant. We further model two different levels of interviews as *strong* and *weak* pulls—the former costing more to perform than the latter, but also resulting in a less noisy signal. We introduce the strong-weak arm-pulls (SWAP) algorithm, generalizing an algorithm by Chen et al. [9], and provide theoretical upper bounds for a general class of our various arm-pull strategies. To complement these bounds, we provide simulation results comparing pulling strategies on a toy problem that mimics our theoretical assumptions.

We then validate our proposed method on a real-world scenario: admitting an optimal cohort of graduate students. We take recent data from one of the largest US-based Computer Science graduate programs—applications including recommendation letters, statements of purpose, transcripts, as well as the department's reviews of applications and final admissions decisions—and run experiments comparing our algorithm's performance under a variety of assumptions to reviews and decisions made in reality. We find that our simulation of SWAP produced a cohort with higher top-K utility using equivalent resources as in practice.

We also explore the empirical performance of our algorithm optimizing a nonlinear objective function, motivated by the realworld scenario of admitting a diverse cohort of graduate students. In experiments, our simulations of SWAP increased a diversity score (over gender and region of origin) with little loss in fit using roughly the same amount of resources as in practice. This gain suggests that SWAP can serve as a useful decision support tool to promote diversity in practice.

2 RELATED WORK

The multi-armed bandit (MAB) problem is a classic setting for modeling sequential decision making; Bubeck et al. [7] provide an in-depth overview. Previous work in the MAB setting has looked at selecting a subset of arms to maximize some objective. Other work focuses on varied rewards from and costs of pulling arms. To the best of our knowledge, no work operates at the intersection of these two spaces. Chen et al. [9] provide a general formulation of top-K multi-armed bandits in the combinatorial setting. They provide both a fixed confidence and a fixed budget algorithm. Our

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work builds on these contributions by adding varied—in terms of cost and reward—arm pulls.

Several MAB formulations select an optimal subset using a *single* type of arm pull, modeling decisions with focuses on different problem features. Cao et al. [8] solve the top-K problem with MABs for linear objectives. Locatelli et al. [22] address the thresholding bandit problem, finding the arms above and below threshold τ with precision ϵ . Jun et al. [17] identify the top-K set while pulling arms in batches. Singla et al. [31] propose an algorithm for crowdsourcing that hires a team for specific tasks, treating types of workers as separate problems and an arm pull as a worker performing an action with uniform cost.

To select the best subset while satisfying a submodular function, Singla et al. [32] propose an algorithm maximizing an unknown function accessed through noisy evaluations. Radlinski et al. [27] learn a diverse ranking from the behavior patterns of different users and then greedily select the next document to rank. They treat each rank as a separate MAB instance, rather than our approach using a single MAB to model the whole system. Yue and Guestrin [36] introduce the *linear submodular bandits problem* to select diverse sets of content in an online learning setting for optimizing a class of feature-rich submodular utility models.

We are motivated by the observation that, in many real-world settings, different levels of information gathering can be performed at varying costs. Previous work uses stochastic costs in the MAB setting. However, our costs are fixed for specific types of arm pulls. Ding et al. [11] look at a MAB problem with variable rewards and cost with budget constraints. When an arm is pulled, a random reward is received, and a random cost is taken from the budget. Similarly, Xia et al. [35] propose a batch-arm-pull MAB solution to a problem with variable, random rewards and costs. Jain et al. [15] use MABs with variable rewards and costs to select individual workers in a crowdsourcing setting. They select workers to do binary tasks with an assured accuracy for each, where workers' costs are unknown.

Lux et al. [23] and Waters and Miikkulainen [33] use supervised learning to model admissions decisions. They develop accurate classifiers; none decide how to allocate interviewing resources or maximize a certain objective, unlike our aim to select a more diverse cohort via a principled semi-automated system.

The behavioral science literature shows that scoring candidates via the same rubric, asking the same questions, and spending the same amount of time are interviewing best practices [2, 13, 29, 34]. Such *structured interviews* reduce bias and provide better job success predictors [18, 25].We incorporate these results into our model through our assumption that we can spend the same budget and get the same information gain across different arms.

3 PROBLEM FORMULATION

We now formally describe the stochastic multi-armed bandit setting in which we operate. For exposition's sake, we do so in the context of a decision-maker reviewing a set of job applicants. However, the formulation itself is fully general. We represent a set of n applications A as arms $a_i \in A$ for $i \in [n]$. Each arm has a true utility, $u(a_i) \in [0, 1]$, which is unknown; an empirical estimate $\hat{u}(a_i) \in [0, 1]$ of that underlying true utility; and an uncertainty bound $rad(a_i)$. Once arm a_i is pulled (e.g., application reviewed or applicant interviewed), $\hat{u}(a_i)$ and $rad(a_i)$ are updated.

The set of potential *cohorts*, or subsets of arms, is defined by a decision class $\mathcal{M} \subseteq 2^{[n]}$. Note that \mathcal{M} need not be the power set of arms, but can include cardinality and other constraints. The total utility for a cohort is given by some linear function $w : \mathbb{R}^n \times \mathcal{M} \to \mathbb{R}$ that takes as input the (unknown) true utilities $u(\cdot)$ of the arms and the selected cohort. Throughout the paper, we assume a maximization oracle, defined as $Oracle(\mathbf{v}) = \arg \max_{M \in \mathcal{M}} w(M)$, where $\mathbf{v} \in \mathbb{R}^n$ is a vector of weights—in this case, estimated or true utilities for each arm. Our overall goal is to accurately estimate the true utilities of arms and then select the optimal subset of arms using the maximization oracle.

Problem hardness. Following the notation of Chen et al. [9], we define a gap score for each arm. For each arm a that is in the optimal cohort M^* , the gap is the difference in optimality between M^* and the best set without a. For each arm a that is not in the optimal set M^* , the gap is the sub-optimality of the best set that includes a. Formally, the gap is defined as

$$\Delta_a = \begin{cases} w(M^*) - \max_{M \in \mathcal{M}: a \in \mathcal{M}} w(M), & \text{if } a \notin M^* \\ w(M^*) - \max_{M \in \mathcal{M}: a \notin \mathcal{M}} w(M), & \text{if } a \in M^*. \end{cases}$$
(1)

This gap score serves as a useful signal for problem hardness, which we use in our theoretical analysis. Formally, the hardness of the problem can be defined as the sum of inverse squared gaps

$$\mathbf{H} = \sum_{a \in A} \Delta_a^{-2}.$$
 (2)

Chen et al. defined the concept of $width(\mathcal{M})$. When comparing all combinations of two sets $A, A' \in \mathcal{M}$, where $A \neq A'$, define dist(A, A') = |A - A'| + |A' - A|. Therefore, define $width(\mathcal{M}) = \min_{\{A,A'|A,A' \in \mathcal{M} \land A \neq A'\}} dist(A, A')$. In other words, the width is the smallest distance between any two sets in \mathcal{M} . See Chen et al. for an in-depth explanation of $width(\mathcal{M})$.

Strong and weak pulls. In reality, there is more than one way to gather information or receive rewards. Therefore, we introduce two kinds of arm pulls which vary in cost j and information gain s. Information gain s is defined as how sure one is the reward is close to the true utility. We model the information gain as s parallel arm pulls with the resulting rewards being averaged together. A weak arm pull has cost j = 1 but results in a small amount of information s = 1. In our domain of graduate admissions, weak arm pulls are standard application reviews, which involve reading submitted materials and then making a recommendation. A strong arm pull, in contrast, has cost j > 1, but results in s > 1 times the information as a weak arm pull. In our domain, strong arm pulls extend reading submitted materials with a structured Skype interview, followed by note-taking and a recommendation.

In our experience, the latter can reduce uncertainty considerably, which we quantify and discuss in Section 5. However, due to their high cost, such interviews are allocated relatively sparingly. We formally explore this problem in Section 4 and provide an algorithm for selecting which arms to pull, along with nonasymptotic upper bounds on total cost.

4 SWAP: AN ALGORITHM FOR ALLOCATING INTERVIEW RESOURCES

In this section, we propose a new multi-armed bandit algorithm, strong-weak arm-pulls (SWAP), that is parameterized by *s* and *j*. SWAP uses a combination of strong and weak arm pulls to gain information about the true utility of arms and then selects the optimal cohort. Our setting and the algorithm we present generalize the CLUCB algorithm proposed by Chen et al. [9], which can be viewed as a special case with s = j = 1.

Algorithm 1 Strong Weak Arm Pulls (SWAP)

Require: Confidence $\delta \in (0, 1)$; Maximization oracle: *Oracle*(·) : $\mathbb{R}^n \to \mathcal{M}$

1: Weak pull each arm $a \in [n]$ once to initialize empirical means $\hat{\mathbf{u}}_n$

```
2: \forall i \in [n] set T_n(a_i) \leftarrow 1,
  3: Cost_n \leftarrow n, total resources spent
  4: for t = n, n + 1, ... do
            M_t \leftarrow Oracle(\hat{\mathbf{u}}_t)
  5:
  6:
            for a_i = 1, ..., n do
                  rad_t(a_i) = \sigma \sqrt{2 \log \left(\frac{4n Cost_t^3}{\delta} / T_t(a_i)\right)}
  7:
                  if a_i \in M_t then
  8:
                        \tilde{u_t}(a_i) \leftarrow \hat{u}_t(a_i) - rad_t(a_i)
  9:
                  else
10:
                        \tilde{u_t}(a_i) \leftarrow \hat{u}_t(a_i) + rad_t(a_i)
11:
12:
            \tilde{M}_t \leftarrow Oracle(\tilde{\mathbf{u}}_t)
            if w(\tilde{M}_t) = w(M_t) then
13:
                  Out \leftarrow M_t
14:
                  return Out
15:
            p_t \leftarrow \arg \max_{a \in (\tilde{M}_t \setminus M_t) \cup (M_t \setminus \tilde{M}_t)} rad_t(a)
16:
17:
            \alpha \leftarrow spp(s, j)
18:
            with probability \alpha do
                   Strong pull p_t
19:
                   T_{t+1}(p_t) \leftarrow T_t(p_t) + s
20:
                  Cost_{t+1} \leftarrow Cost_t + j
21:
            else
22:
                   Weak pull p_t
23:
                   T_{t+1}(p_t) \leftarrow T_t(p_t) + 1
24:
                   Cost_{t+1} \leftarrow Cost_t + 1
25:
            Update empirical mean \hat{\mathbf{u}}_{t+1} using observed reward
26:
27:
            T_{t+1}(a) \leftarrow T_t(a) \ \forall a \neq p_t
```

Algorithm 1 gives pseudocode for SWAP. It starts by weak pulling all arms once to initialize an empirical estimate of the true underlying utility of each arm. It then iteratively pulls arms, chooses to weak or strong pull based on a general strategy, updates empirical estimates of arms, and terminates with the optimal (i.e., objective-maximizing) subset of arms with probability $1 - \delta$, for some user-supplied parameter δ .

During each iteration t, SWAP starts by finding the set of arms M_t that, according to current empirical estimates of their means, maximizes the objective function via an oracle. It then computes a confidence radius, $rad_t(a)$, for each arm a and estimates the worst-case utility of that arm with the corresponding bound. If an arm a



Figure 1: Example with n = 3 after running SWAP for t steps. Dots are the empirical utility $u_t(a)$ while flags represent the radius of confidence $rad_t(a)$. Here, $rad_t(a_2)$ and $rad_t(a_3)$ overlap; SWAP may pull a_3 .

is in the set M_t then the worst case is when the true utility of a is less than our estimate (a might not be in the true optimal set M^*). Alternatively, if an arm is not in the set M_t then the worst case is when the true utility of a is greater than our estimate (a might be in the true optimal set M^*). Using the worst-case estimates, SWAP computes an alternate subset of arms \tilde{M}_t . If the utility of the initial set M_t and the worst-case set \tilde{M}_t are equal, then SWAP terminates with output M_t , which is correct with probability $1 - \delta$ as we show in Theorems 4.2 and 4.4. If $w(M_t)$ and $w(\tilde{M}_t)$ differ, SWAP looks at a set of candidate arms in the symmetric difference of M_t and \tilde{M}_t and chooses the arm p_t with the largest uncertainty bound $rad_t(p_t)$.

SWAP then chooses to either strong or weak pull the selected arm p_t using a *strong pull policy*, depending on parameters *s* and *j*. A strong pull policy is defined as $spp : \mathbb{R} \ge 1 \times (\mathbb{R} \ge 1) \rightarrow [0, 1]$. For example, in the experiments in Section 5, we use the following pull policy:

$$spp(s,j) = \frac{s-j}{s-1}.$$
(3)

This policy tries to balance information gain and cost. When the strong pull gain is high relative to cost then many more strong pulls will be performed. When the weak pull gain is low relative to cost then fewer strong pulls will be performed, as discussed in Example 4.1.

Once an arm is pulled, the empirical mean $\hat{u}_{t+1}(p_t)$ and the information gain $T_{t+1}(p_t)$ is updated. A reward from a strong arm is counted *s* times more than a weak pull.

Example 4.1. Suppose we wish to find a cohort of size K = 2 from three arms $A = \{a_1, a_2, a_3\}$. Run SWAP for t iterations. Figure 1 shows that SWAP maintains empirical utilities $\hat{u}_t(\cdot)$ and uncertainty bounds $rad_t(\cdot)$. In this case $M = \{a_1, a_2\}$ and $\tilde{M} = \{a_1, a_3\}$. Arm a_3 , therefore, is the arm in the symmetric difference $\{a_2, a_3\}$ with the highest uncertainty, which therefore needs to be pulled. Further, assume that a_3 needs x information gain for SWAP to end. When j = 1 and s = 1, the best pulling strategy would be to weak pull a_3 for *x* times. When j = 1 and s = y where y > 1, the best pulling strategy would be to strong pull a_3 for $ceil(\frac{x}{n})$ times. Finally when j = z and s = y where y > z > 1, the best pulling strategy would be to strong pull a_3 for $floor(\frac{x}{y}) + \mathbf{1}[z - (x \mod y)]$ times and weak pull a_3 for $1[z - (x \mod y)] * (x \mod y)$ times, where 1[a] = 1when $a \ge 0$ and 0 otherwise. In reality, we do not know how many times an arm needs to be pulled, which is why we introduce a probabilistic strong pull policy, like that in Equation 3.

Analysis. We now formally analyze SWAP. We define $\bar{X}_{Cost} = E[Cost]$ as the expected cost (or expected *j* value) and $\bar{X}_{Gain} =$

E[Gain] as the expected gain (or the expected *s* value). Assume that each arm $a \in [n]$ has mean u(a) with an σ -sub-Gaussian tail.

Following Chen et al., set
$$rad_t(a) = \sigma \sqrt{2 \log\left(\frac{4nCost_t^2}{\delta}\right)} / T_t(a)$$
 for all $t > 0$.

Notice that if we use strong pull policy spp(s, j) = 0, then we only perform weak arm pulls, and SWAP reduces to Chen et al.'s CLUCB. We call this reduction the *weak only pull problem*. Chen et al. proved that CLUCB returns the optimal set M^* and uses at most $\tilde{O}(width(\mathcal{M})^2\mathbf{H})$ samples. Similarly, if we set spp(s, j) = 1 then we only perform strong arm pulls—dubbed the *strong only pull problem*. We show that this version of SWAP returns the optimal set M^* and costs at most $\tilde{O}(width(\mathcal{M})^2\mathbf{H}/s)$.

THEOREM 4.2. Given any $\delta \in (0, 1)$, any decision class $\mathcal{M} \subseteq 2^{[n]}$, and any expected rewards $\mathbf{u} \in \mathbb{R}^n$, assume that the reward distribution φ_a for each arm $a \in [n]$ has mean u(a) with an σ -sub-Gaussian tail. Let $M^* = \arg \max_{M \in \mathcal{M}} w(M)$ denote the optimal set. Set $\operatorname{rad}_t(a) = \sigma \sqrt{2 \log \left(\frac{4nt^3 j^3}{\delta}\right) / T_t(a)}$ for all t > 0 and $a \in [n]$. Then, with probability at least $1 - \delta$, the SWAP algorithm with only strong pulls where $j \geq 1$ and s > j returns the optimal set $\operatorname{Out} = M^*$ and

$$T \le O\left(\frac{\sigma^2 \operatorname{width}(\mathcal{M})^2 \operatorname{H}\log(nj^3 \sigma^2 \operatorname{H}/\delta)}{s}\right)$$
(4)

where T denotes the total cost used by the SWAP algorithm and H is defined in Eq.2.

Although *s* and *j* are problem-specific, it is important to know when to use the strong only pull problem over the weak only pull problem. Corollary 4.3 provides weak bounds for *s* and *j* for the strong only pull problem. We also explore its ramifications experimentally in Figure 3a as discussed in Section 5.1.

COROLLARY 4.3. SWAP with only strong pulls is equally or more efficient than SWAP with only weak pulls when s > 0 and $0 < j \le C^{\frac{s}{3}-\frac{1}{3}}$ where $C = 4n\tilde{H}/\delta$.

We now address the general case of SWAP, for any probabilistic strong pull policy parameterized by *s* and *j*. In Theorem 4.4 we show that SWAP returns M^* in $\tilde{O}(width(\mathcal{M})^2 \mathbf{H}/\bar{X}_{Gain})$ samples.

THEOREM 4.4. Given any $\delta_1, \delta_2, \delta_3 \in (0, 1)$, any decision class $\mathcal{M} \subseteq 2^{[n]}$, and any expected rewards $\mathbf{u} \in \mathbb{R}^n$, assume that the reward distribution φ_a for each arm $a \in [n]$ has mean u(a) with an σ -sub-Gaussian tail. Let $M^* = \arg \max_{M \in \mathcal{M}} w(M)$ denote the optimal set. Set $rad_t(a) = \sigma \sqrt{2 \log \left(\frac{4n \operatorname{Cosl}^3}{\delta}\right)} / T_t(a)$ for all t > 0 and $a \in [n]$, set $\epsilon_1 = \sigma \sqrt{2 \log \left(\frac{1}{2} \delta_2 / T\right)}$, and set $\epsilon_2 = \sigma \sqrt{2 \log \left(\frac{1}{2} \delta_3 / n\right)}$. Then, with probability at least $(1 - \delta_1)(1 - \delta_2)(1 - \delta_3)$, the SWAP algorithm (Algorithm 1) returns the optimal set $\operatorname{Out} = M^*$ and

$$T \leq O\left(\frac{\sigma^2 \operatorname{width}(\mathcal{M})^2 \operatorname{H}\log\left(n\sigma^2 \left(\bar{X}_{Cost} - \epsilon_1\right)^3 \operatorname{H}/\delta_1\right)}{\bar{X}_{Gain} - \epsilon_2}\right), \quad (5)$$

where T denotes the total cost used by Algorithm 1, and H is defined in Eq. 2.



Figure 2: Exploration of bounds in practice vs. the theoretical bounds of Theorem 4.4 with respect to hardness (note that both axes are a log scale).

It is nontrivial to determine where the general version of SWAP is better than both the SWAP algorithm with only strong pulls and the SWAP algorithm with only weak pulls, given the non-asymptotic nature of all three bounds (Chen et al. results and Theorems 4.2 and 4.4). Based on our experiments (§5), we conjecture that there is a of *s* and *j* pairs where SWAP is the optimal algorithm, even for relatively low numbers of arm pulls, though it is problem-specific. This is discussed more in Section 7.3.

5 TOP-K EXPERIMENTS

In this section, we experimentally validate the SWAP algorithm under a variety of arm pull strategies. We first explore (§5.1) the efficacy of our bounds in Theorem 4.4 and Corollary 4.3 in simulation. Then we deploy SWAP on real data (§5.2) drawn from one of the largest computer science graduate programs in the United States. We show that SWAP provides a higher overall utility with equivalent cost to the actual admissions process.

5.1 Gaussian Arm Experiment

We begin by validating the tightness of our theoretical results in a simulation setting that mimics the assumptions made in Section 4. We pull from a Gaussian distribution around each arm. When arm *a* is weak pulled, a reward is pulled from a Gaussian distribution with mean u_a , the arm's true utility, and standard deviation σ . Similarly, when arm *a* is strong pulled, the algorithm is charged *j* cost, and a reward is pulled from a distribution with mean u_a and standard deviation σ/\sqrt{s} . This strong pull distribution is equivalent to pulling the arm *s* times and averaging the reward, thus ensuring an information gain of *s*.

We ran all three algorithms—SWAP with the strong pull policy defined in Equation 3, SWAP with only strong pulls, and SWAP with only weak pulls—while varying *s* and *j*. For each *s* and *j* pair we ran the algorithms at least 4, 000 times with a randomly generated set of arm values. Random seeds were maintained across policies. We then compared the cost of running each of the algorithms.¹

To test Corollary 4.3, Figure 3a compares SWAP with only weak pulls to SWAP with only strong pulls. We found that Corollary 4.3 is a weak bound on the boundary value of *j*. The general version of SWAP should be used when it performs better—costs less—than

¹All code to replicate this experiment can be found here: https://github.com/ principledhiring/SWAP.



Figure 3: Cost comparisons. Figure 3a compares only strong to only weak pulls. Green indicates better performance by strong pulls, and intensity indicates magnitude. The blue line is the Corollary 4.3 bound on *j*. Figure 3b shows where the general version of SWAP outperformed (green) both SWAP with only strong pulls as well as SWAP with only weak pulls, and (maroon) where it outperformed at least one of the latter.

both the strong only and weak only versions of SWAP. The zone where SWAP is effective varies with the problem (See §7.3 for a deeper discussion). Figure 3b shows the optimal zone for the Gaussian Arm Experiment.

5.2 Graduate Admissions Experiment

Finally, we describe a preliminary exploration of SWAP on real graduate admissions data from one of the largest CS graduate programs in the United States. The experiment was approved by the university's Institutional Review Board. Our dataset consists of three years of graduate admissions applications, graduate committee application review text and ratings, and final admissions decisions. Information was gathered from the first two academic years (treated as a training set), while the data from last academic year was used to evaluate the performance of SWAP (treated as a test set).

Dataset. During the admissions process, potential students from all over the world send in their applications. A single application consists of quantitative information such as GPA, GRE scores, TOEFL scores, nationality, gender, previous degrees and so on, as well as qualitative information in the form of recommendation letters and statements of purpose. In the 2016-17 academic year, the department received approximately 1,600 applications, with roughly 4,500 applications over all three years. The most recent 1,600 applications are roughly split into 1,000 Master's applications and 600 Ph.D. applications. The acceptance rate is 3% for Masters students and 20% for Ph.D. students.

Once all applications are submitted, they are sent to a review committee. Generally, applicants at the top (who far exceed expectations) and applicants at the bottom (who do not fulfill the program's strict requirements) only need one review. Applicants on the boundary, however, may go through multiple reviews with different committee members. Once all reviews have been made, the graduate chair chooses the final applicants to admit.

	w	Т
SWAP	80.1 (0.5)	1978 (53)
Actual	73.96	~2000

Table 1: Graduate Admissions Simulation of SWAP. Comparison of top-K utility w and cost T of SWAP with results of the actual admissions process. The values in parentheses are the standard deviations.

By administering an anonymous survey of past admissions committee members, we estimated that interviews are approximately six times longer than reviewing a written application. Therefore, we set our *j* value (the cost of a strong pull) to be 6. The gain of an interview is uncertain, so we ran tests over a wide range of *s* values (the information gain of a strong pull). The number of reviews and interviews (×6) were summed to get a cost T of the actual review process.

Experimental Setup. We simulate an arm pull by returning a real score that a reviewer gave during the admissions process (in the order of the original reviews) or a score from a probabilistic classifier (if all committee members' reviews have been used). An arm pull returns a score drawn from a distribution around the probabilistic result from the classifier to simulate some human error or bias.

We ran SWAP using the strong pull policy defined in Eq. 3, where we define the utility of each arm by the probabilistic result from the classifier. For our results, we compare SWAP's selections with the real decisions made during the admissions process.

Results. Running SWAP consistently resulted in a higher overall utility than the actual admissions process while using roughly equivalent cost (Table 1). We see that the overall top-K utility w is higher in SWAP than in practice. We also see that SWAP uses roughly equivalent resources T than what is used in practice. This suggests that SWAP is a viable option for admissions. There are, however, some limitations of only using a top-K policy, such as potentially overlooking the value diverse candidates bring to a cohort. For instance, when hiring a software engineering team, if the top candidates are all back-end developers, it may be worthwhile to hire a front-end developer with slightly lower utility.

6 PROMOTING DIVERSITY THROUGH A SUBMODULAR FUNCTION

Motivated by recent evidence that diversity in the workforce can increase productivity [10, 14], we explore the effect of formally promoting diversity in the cohort selection problem. First, we define a submodular function that promotes diversity (Section 6.1). Then empirically, we show that SWAP performs well with a submodular objective function (Section 6.2). In experiments on real data, we show a significant increase in diversity with little loss in fit while using roughly the same resources as in practice (Section 6.3).

6.1 Diversity Function

Quantifying the diversity of a set of elements is of interest to a variety of fields, including recommender systems, information retrieval, computer vision, and others [3, 26, 27, 30]. For our experiments, we choose a recent formalization from Lin and Bilmes [20] and apply it to both simulated and real data. Their formulation assumes that the arms can be split into *L* partitions where a partition is denoted as P_i and a cohort is defined as $M = P_1 \cup P_2 \cup \ldots \cup P_L$. At a high level, the diversity function w_{DIV} is defined as $w_{\text{DIV}}(M) = \sum_{i=1}^L \sqrt{\sum_{a \in P_i} u(a)}$. Lin and Bilmes showed that w_{DIV} is submodular and monotone. Under $w_{\text{DIV}}(M)$ there is typically more benefit to selecting an arm from a class that is not already represented in the cohort, if the empirical utility of an arm is not substantially low. As soon as an arm is selected from a class, other arms from that class experience diminishing gain due to the square root function. Example 6.1 illustrates when $w_{\text{DIV}}(M) = \sum_{a \in M} u(a)$.

Example 6.1. Return to a similar setting to Example 4.1, with three arms $\{a_1, a_2, a_3\} = A$ and true utilities $u(a_1) = 0.6$, $u(a_2) = 0.5$, and $u(a_3) = 0.3$. Assume there exist L = 2 classes, and let arms a_1 and a_2 belong to class 1, and arm a_3 belong to class 2. Then, for a cohort of size K = 2, w_{TOP} will select cohort $M_{\text{TOP}}^* = \{a_1, a_2\}$, while w_{DIV} will select cohort $M_{\text{DIV}}^* = \{a_1, a_3\}$. Indeed, $w_{\text{TOP}}(M_{\text{TOP}}^*) = 1.1 > 0.9 = w_{\text{TOP}}(M_{\text{DIV}}^*)$, while $w_{\text{DIV}}(M_{\text{TOP}}^*) = \sqrt{1.1} \approx 1.05 < 1.3 \approx \sqrt{0.6} + \sqrt{0.3} = w_{\text{DIV}}(M_{\text{DIV}}^*)$.

Maximizing a general submodular function is computationally difficult. Nemhauser et al. [24] proved that a close to optimal—that is, $w_{\text{DIV}}(M^*) \ge \left(1 - \frac{1}{e}\right) \text{OPT}$ —greedy algorithm exists for submodular, monotone functions that are subject to a cardinality constraint. We use that standard greedy packing algorithm in our implementation of the oracle.

6.2 Diverse Gaussian Arm Experiments

To determine if SWAP works in this submodular setting, we ran simulations over a variety of hardness levels. We instantiated the problem similarly to that of Section 5.1 with the added complexity of dividing the arms into three partitions.

Figure 4a shows the cost of running SWAP compared to the theoretical bounds of the linear model over increasing hardness levels. The results show that SWAP performs well for the majority of cases. However, for some cases, the cost becomes very large. To deal with those situations, we can use a probably approximately correct (PAC) relaxation of Algorithm 1 where Line 13 becomes If $|w(\tilde{M}_t) - w(M_t)| \le \epsilon$. The results from this PAC relaxation where $\epsilon = 0.01$ can be found in Figure 4b. Note that the definition of hardness found in Equation 2 does not quite fit this situation since the graphs in Figure 4 have higher costs for some lower hardness problems. Given that the PAC relaxation performs well with low costs over all of the tested hardness problems, we propose that SWAP can be used with w_{DIV} and perhaps other submodular and monotone functions.

6.3 Diverse Graduate Admissions Experiment

Using the same setting as described in Section 5.2, we simulate a SWAP admissions process with the submodular function w_{DIV} . We partition groups by gender (which is binary in our dataset) and multi-class region of origin. We found that we did not have to resort to the PAC version of SWAP to tractably run the simulation over various partitions of the graduate admissions data.



Figure 4: Exploration of bounds in practice for SWAP with w_{DIV} (4a) and the PAC relaxation of SWAP with w_{DIV} (4b) vs. the theoretical bounds of Theorem 4.4 with respect to hardness (Note that both axes are a log scale).



Figure 5: Comparison of true and SWAP-simulated admissions: gender (5a, 5b) & region (5c), 5d).

	Gender		Region of Origin	
	$\sqrt{w_{\text{TOP}}}$	$w_{ m DIV}$	$\sqrt{w_{\text{TOP}}}$	$w_{ m DIV}$
SWAP	8.5 (0.03)	12.1 (0.06)	8.0 (0.03)	22.1 (0.03)
Actual	8.6	11.8	8.6	20.47

Table 2: SWAP's average gain in diversity over different classes.

Results. We compare two objective functions, w_{TOP} and w_{DIV} . w_{TOP} treats all applicants as members of one global class. This mimics a top-K objective, where applicants are valued based on individual merit alone. w_{DIV} promotes diversity using reported gender and region of origin for class memberships. We use those classes as our objective during separate runs of SWAP.



Figure 6: Cost vs utility function comparisons of Actual, SWAP, Random, and Uniform.

Table 2 and Figure 5 show experimental results on the test set (most recent year) of real admissions data. We report $\sqrt{w_{\text{TOP}}}$ instead of w_{TOP} to align units across objective functions. Because the square root function is monotonic, this conversion does not impact the maximum utility cohort. Since SWAP uses a diversity oracle (§6.1), we notice a slight drop in top-K utility. However, there is a large gain in diversity.

SWAP, on average, used 1.17 pulls per arm, of which 5% were strong. During the last admissions decision process each applicant was reviewed on average 1.21 times. Interviews were not consistently documented. SWAP performed more strong pulls (interviews) of applicants than our estimation of interviews by the graduate admissions committee, but did fewer weak pulls. SWAP spent roughly the same amount of total resources as the committee did with strong pull cost j = 6 and weak pull cost of 1. Given the gains in diversity, this supports SWAP's potential use in practice.

We also compare SWAP to both uniform and random pulling strategies, shown in Table 6. The uniform strategy weak pulls each arm once and strong pulls each arm once. This had a cost approximately 9 times that of SWAP and resulted in a general utility of 8.3 and a diversity value of 11.8. The random strategy weak or strong pulls arms randomly. Even when spending 10 times the cost of running SWAP, the random strategy has only a general utility of 7.9 and a diversity value of 11.16. SWAP significantly outperforms both of these strategies.

7 DISCUSSION

Admissions and hiring are extremely important processes that affect individuals in very real ways. Lack of structure and systematic bias in these processes, present in application materials or in resource allocation, can negatively affect applicants from traditionally underrepresented minority groups. We suggest a formally structured process to help prevent disadvantaged people from falling through the cracks. We discuss benefits (Section 7.1) and limitations (Section 7.2) to this approach, as well as mechanism design suggestions for deploying SWAP in practice (Section 7.3).

7.1 Benefits

We established SWAP, a clear-cut way to model a sequential decisionmaking process where the aim is to select a subset using two kinds of information-gathering strategies as a multi-armed bandit algorithm. This process could have a number of benefits when used in practical hiring/admissions settings.

Over the course of designing and running our experiments, we noticed what seemed like bias in the application materials of candidates belonging to underrepresented minority groups. Our initial observations were similar to those of scholars such as Schmader et al. [28], who found that recommendation letters for female applicants to faculty jobs contained fewer work-specific terms than male applicants. After revisiting and coding application materials in our experiments, we found similar results for female and other minority candidates.

Our process hopes to mitigate this bias by providing a completely structured process, informed by the many studies showing that structured interviewing reduces bias (see Section 2). As we showed in our experiments, one can take additional steps to encourage diversity (by using w_{DIV}) to select a more diverse team, which can result in a less biased, more productive work environment [14].

Furthermore, by including a diversity measure in the objective function, candidates from disadvantaged groups are given a higher chance of being pulled through the cracks since we prioritize recommending diverse candidates for additional resource allocation.

A practical benefit to SWAP is that it avoids spending unnecessary resources on outlier candidates and quickly finds uncertain candidates. This give us more information about the applicant pool as whole, allowing us to make better decisions when choosing a cohort while using roughly equivalent resources.

Finally, in our simulations of running SWAP during the graduate admissions process, we also select a more diverse student cohort at low cost to cohort utility.

7.2 Limitations

One significant limitation of a large-scale system like SWAP is that it relies on having a utility score for each applicant. In our graduate admissions experiment, we assume the true utility of an applicant can be modeled by our classifier, which is not entirely accurate. In reality, the true utility of an applicant is nontrivial to estimate as it is subjective and depends on a wide range of factors. Finding an applicant's true utility would require following and evaluating the applicant through the end of the program, perhaps even after they have left the university. Even if that were possible, being able to quantify true utility is nontrivial due to the subjectivity of success and its qualitative properties. This problem is not limited to SWAP-it is present in any admissions, hiring, peer review, and other processes that attempt to quantify the value of qualitative properties. Therefore in these settings there is no choice but to rely on proxy values for the true utility, such as reviewer scores.

Similarly, even though the cost of a resource, *j*, may be inherently quantifiable, the information gain *s*, is harder to define in such a process. For example, how much more information one gains from an interview over a resume review is subjective and, by nature, more qualitative than quantitative. Also, the information gain from expending the same resource may vary over applicants, though this is slightly mitigated by using structured interviews.

Another limiting factor is that not every admitted applicant will matriculate into the program. We assume that all applicants will accept our offer, but in reality, that is not the case. Therefore, we potentially reject applicants that would matriculate, as opposed to accepting higher quality applicants that will ultimately not.

Finally, our graduate admissions experiment *simulated* strong arm pulls: reviewers did not give additional interviews of applicants during the experiment. Although our results are promising, SWAP should be run in conjunction with an actual admissions process to assess its true performance.

7.3 Design Choices

Our motivation in designing SWAP and exploring related extensions is to aid hiring and admissions processes that use structured interviewing practices and aim to hire a diverse cohort of workers. As with any algorithm deployed in practice, actually *running* SWAP alongside a hiring process requires adaptation to the specific environment in which it will be used (e.g., batch versus sequential review), as well as estimation of parameters involving correctness guarantees (e.g., δ and ϵ) or population estimates (e.g., σ).

In general, we recommend that the policymaker or mechanism designer tasked with setting parameters for SWAP, or a SWAP-style algorithm, should conduct a study on past admissions/hiring decisions. This study should include quantitative information (e.g., how many people applied, how many were accepted, how many were interviewed, how long did interviews take) and qualitative information (e.g., how confident was reviewer A after reviewing an applicant B). From this a mechanism designer could determine estimates of population parameters like σ , information gain parameters *s*, and interview cost parameter *j*.

To estimate σ , a policymaker could perform a study on past reviews and interviews to determine the range of scores for arms. However, this method could incorporate various biases that may already exist in prior review and scoring processes. That consideration should be taken into account, but exactly how is situationspecific. The introduction of and strict adherence to the structured interview paradigm is a general method to alleviate some of these concerns.

To estimate the value of s, the information gain of a strong pull, one could quantify the difference in confidence level for a particular applicant after performing weak and strong pulls; e.g., how confident was reviewer A after reviewing an applicant B, how much more confident was A after interviewing B, and so on. For j, policy makers could use the average relative difference in time (and possibly monetary) resources spent on different information gathering strategies.

The choice of δ and ϵ could be determined via a sensitivityanalysis-style study, where simulations are run using various settings of δ and ϵ . Policymakers can then judge the simulated risks and rewards to define the parameters.

Once the hyper-parameters have been found, simulations can be performed to find the optimal zone (as discussed in Section 5.1). This will allow the designer to determine the best strong pull policy.

Ideally, both studies should include a run focused on past decisions and one run every time the selection process occurs, to ensure SWAP's parameters align with the experiences and values of human decision-makers.

8 CONCLUSION

In this paper, we modeled the allocation of interviewing resources and subsequent selection of a cohort of applicants as a combinatorial pure exploration (CPE) problem in the multi-armed bandit setting. We generalized a recent CPE algorithm to the setting where arm pulls can have different costs-where a decision maker can perform strong and weak pulls, with the former costing more than the latter, but also resulting in a less noisy signal. We presented the strong-weak arm-pulls (SWAP) algorithm and proved theoretical upper bounds for a general class of arm pulling strategies in that setting. We also provided simulation results to test the tightness of these bounds. We then applied SWAP to a real-world problem with combinatorial structure: incorporating diversity into university admissions. On real admissions data from one of the largest US-based computer science graduate programs, we showed that SWAP produces more diverse student cohorts at low cost to student quality while spending a budget comparable to that of the current admissions process.

It would be of both practical and theoretical interest to tighten the upper bounds on convergence for SWAP, either for a reduced or general set of arm pulling strategies. We would also like to extend SWAP to include more than two types of pulls or information gathering strategies. We aim to incorporate a more realistic version of diversity and achieve a provably *fair* multi-armed bandit algorithm, as formulated by Joseph et al. [16] and Liu et al. [21]. Additionally, we aim to create a version of SWAP that incorporates applicant matriculation into the candidate-recommending and selection process.

An interesting direction that may be worth pursuing is drawing connections between our work—the selection of a diverse subset of arms—to recent work in *multi-winner voting* [12], a setting in social choice where a subset of alternatives are selected instead of a single winner. Recent work in that space looks at selecting a "diverse but good" committee of alternatives via social choice methods [4, 6]. Similarly, drawing connections to diversity in allocation and matching problems [1, 5, 19] is also potentially of interest.

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